## Sandeep Bedi

## VP - Global Business Development

Sandeep, who heads Global Business Development, has extensive enterprise sales experience developing new markets and partnerships. His career of 25 years spans large technology giants like IBM, TCS and Accenture as well as startups like Icertis. Over the last 5 years he has worked with established startups to grow their sales multifold by tapping new opportunities, alliances, and product fitment.